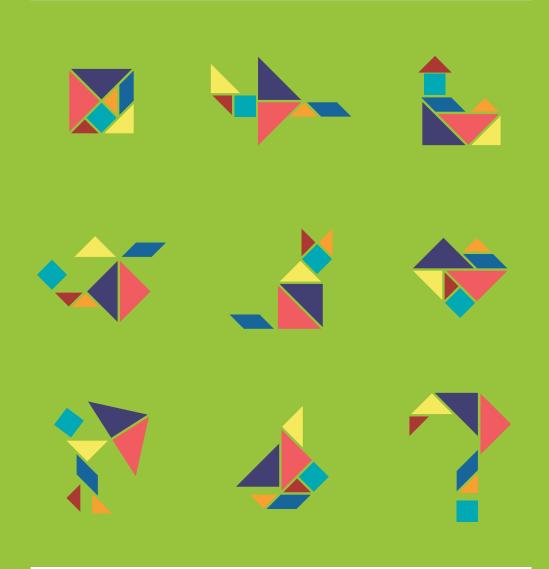


# what will you create?



# **Show brochure**

**Jakarta Convention Center** 

18.09.19 - 20.09.19

## www.gessindonesia.com

Supported by:





















# **GESS Indonesia**

# 18-20 SEPTEMBER 2019 JAKARTA CONVENTION CENTER

The 5th edition of GESS Indonesia returns in 2019, this year's event was the best yet with a 48% increase in visitor attendance and engagement from key ministries and associations with key regional buyers and officials in attendance.

### Why GESS Indonesia?

- Indonesia's 2019 state budget indicates spending towards education will increase 12.26% from 2018
- There is \$32 billion of government budget allocated to the education sector
- Indonesia has 2.6 million teachers, 50 million students and 250,000 schools
- Student enrolment has also grown from 53,000 in 2013 to 61,000 in 2018
- Indonesia is the leading destination for international schools in Southeast Asia with 198 schools
- Indonesia is currently the world's the **16th largest** economy. It's projected to be the **4th largest** economy in the world by 2050





### Meet the key stakeholders and decision makers in the region

5558

**75%** 

20

25%

**Educational professionals** 

of visitors influenced or had purchasing authority

countries where visitors came from

increase in purchasing / procurement managers

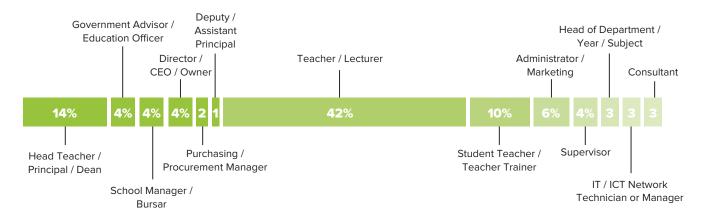
66

Attending the seminar sessions has given me a lot of useful insights that I can implement in the my school. It's great to see the enthusiasm of so many people at this event.

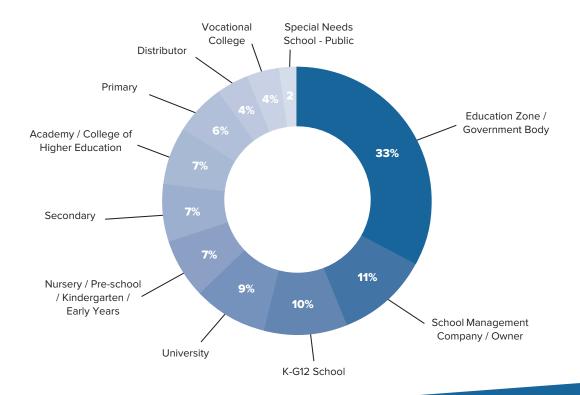
Lenny Marlina, Vice-Principal, Idear Preschool Daan Mogot

### THE PERFECT PLATFORM FOR YOUR BUSINESS

GESS Indonesia brings together key decision makers from the private and public education sectors to meet our exhibitors. The unique mix of innovative products and dynamic conference content is created to ensure the visitors that you want to see attend.



# YOUR OPPORTUNITY TO MEET WITH THE FULL SPHERE OF EDUCATIONAL ESTABLISHMENTS



94%

of exhibitors were successful in establishing contacts for future sales or marketing 88%

of exhibitors felt that GESS indonesia changed their prospects in the region 94%

of exhibitors would recommend GESS Indonesia to another company 88%

of exhibitors rated the quality of visitors as good to excellent

# VISITORS THAT SPECIFY THE FULL RANGE OF EDUCATIONAL PRODUCTS



2420 Teacher & Professional Training



2018 Books / Magazines / Publishers / E-Publishers



1950 School Management



1374 Educational Toys & Games



1796 Coding, Digital & Interactive Technology



4728 Arts, Craft, Music and Design



1688 Multimedia Technology



1642 Software & Online / e-Learning Resources



1494 STEM (Science, Technology, Engineering & Mathematics)



1421 Foreign Languages



1404 ICT Hardware



1378 Learning Environment / Furniture



1361 3D Printing



1354 Special Educational Needs



**1351** Robotic Technology



1247 Virtual / Augmented Reality



1245 Playground & Sports Equipment



1226 Government and Associations



1165 Vocational Equipment & Resources



**1122** Uniforms

# NO OTHER EDUCATION EVENT IN THE REGION HAS THE SUPPORT FROM KEY MINISTRIES AND ASSOCIATIONS, WITH PARTICIPATION FROM:

- Ananto Kusuma Seta, Senior Advisor to The Minister of Innovation and Competitiveness at Ministry of Education and Culture, Indonesia
- · Syaefuloh Hidayat, Head of Junior and Senior High School, Jakarta Education Board
- Muhammad Ramli Rahim, Chairman of Indonesian Teacher Association (IGI)
- · Gusman Yahya, Director of PSF School Development Outreach at Sampoerna Foundation
- Senior Representative, Indonesian Lecturer Associations (ADI)
- · Prof. Dr. Muhadjir Effendy, MAP, Minister, Indonesia Ministry of Education and Culture
- · H. Anies Rasyid Baswedan, Ph.D, Governor, Jakarta Capital City Government
- Totok Amin Soefijanto, Ed.D, Senior Policy Advisor TGUPP DKI Jakarta Governor Delivery Unit, Jakarta Capital City Government







For the first time in 2018, GESS Indonesia partnered with the Indonesian Teachers Associations to create a key buyers programme, with 30 representatives from IGI offices, as well as regional government including provinces and cities came to the event.

Realising a qualified learning process with broad, equitable, and fair access – that is exactly what the Indonesia Ministry of Education and Culture is aiming for 2015 – 2019. GESS Indonesia 2018 could contribute directly to the advancement of educational quality throughout the nation to create an educated and highly-moral generation,

Dr. Ir. Ari Santoso, DEA., Head of Communication and Public Service, Indonesia Ministry of Education and Culture

From a teacher's point of view, GESS Indonesia 2018 is seen as a bridge to know more about technology implementation in the learning process so that we could improve the quality, efficiency, also convenience for us teachers and students,

Muhammad Ramli Rahim, Chairman of Indonesian teacher Association (IGI).

GESS Indonesia 2018 could give us inputs and guidance in transforming a conventional learning method to the modern way with technology utilisation, which we believe would improve learning efficiency between the lecturer and our student,

Dino Patti Djalal, Chairman of Indonesian lecturer Associations (ADI).

# A targeted audience of buyers you just won't see at any other show in the region

	Beacon Academy
	Beacon Academy
	Bethany Christian School
	Bina Bangsa School
	mentBina Tunas Bangsa School
	Binus School Serpong
	Blossom
	Bogor Agricultural University
	British School
	Deutsche Schule
	Dharma Mulya Christian School
	East West International School
	East West International School
	Elyon Christian School
Centre Director Workshop Pre	esenter Equalbright School of
	Multiple Intelligences
School Principal	Erudio School of Science
School Director	Esa Cipta Harapan School
Principal Trainer & Founder	ESI Kids Singapore
Director	Foreign Language Institute
Principal	Global Islamic School
Whole School Curriculum Coc	ordinatorGlobal Jaya
Director of Studies	International SchoolGolden Gate College
	. Health Polytechnic Ministry of Health
	inatorHighfield Secondary School
	mentHighscope Indonesia
	Indonesian Creative School
	Integrated Children Academy
	nternational Islamic Education Council
	Ipeka Integrated Christian School
	Islamic Village Foundation
	Jakarta Intercultural School
	Jakarta Nanyang School
	Kanaan Global School
	erfield Highfield School Headquarters
	Lazuardi Al Falah GIS
	Leadership Islamic School & Daycare
	Luqman Al Hakim Integrated School
	Madina Islamic School
Director	
	Meuaii
	Millennia World School
	Pendidikan Goldengate Utama
	Politeknik LP3I Jakarta
	Politeknik Negeri Sriwijaya
	POLTEKKES JAKARTA 1
	Poltekkes Kemenkes 1
	Royal Primary Academy
	Royal Tots Academy
Principal	Saint Peter

	Santa Laurensia
Project Leader & Facilitator	School Development Outreach
	Sampoerna University
Director	Sekolah Alam Indonesia
Academic Supervisor	Sekolah Bogor Raya
Academic Director	Sekolah Cikal
Principal	Sekolah Kanaan
Director	Sekolah Lentera Kasih
Direktur	Sekolah Mutiara Hati
Director	Sekolah Victory Plus
IPEKA Plus BSD	Senior High School Principal
Purchasing Manager	Sinarmas World Academy
	Singapore National Academy
	SMP Lazuardi Al Falah Depok
Primary Principal	Springfield
Principal	Springfield School
Academic Principal	Springfield School
CEO	Stella Maris International Education
Division Head	Stella Maris International Education
Rector Lecturer	Surya University
Head of Department	Swiss German University
School Director	Temasek Independent School
	dinatorThe Gandhi Memorial
	International School
Principal	TK Tiara Veritas
Innovation & Strategic Develop	oment ManagerTunas Muda School
School Director	Tzu Chi School
Early Childhood Principal	Tzu Chi School Early Childhood
Vice Rektor	Universiotas Yarsi
	Universitas Fajar
	Universitas Indonesia
	Universitas Indraprasta PGRI
Rektor Universitas Muhammad	liyah LuwukUniversitas
	Muhammadiyah Luwuk
Director	Universitas Terbuka





# **Conference content that matters**

GESS Indonesia is an education conference and exhibition with a difference. All of our conference content is free to attend and offers educators exposure to the latest teaching methods and best practice through collaborative and innovative sessions. Our conference allows visitors to take home practical teaching methods to use in the classroom immediately and part of what makes GESS Indonesia unique is that we regularly meet and speak to members of the teaching community to ensure we are providing the content that they want to see.



EDTECH IN ACTION



INNOVATION **STAGE** 



EDUCATION IN ACTION



FUTURE **LEARNING** 



STREAM



LEARNING **ESSENTIALS** 



INNOVATION **PODS** 



KEYNOTE LEADERSHIP & PLANNING



NEUROSCIENCE IN EDUCATION



START-UP **PAVILION** 

I found my first experience as a GESS Indonesia speaker was engaging and meaningful. I encouraged myself to be confident in order to inspire people with good experience and useful ideas. The exhibition and conference was good, giving me insight about current educational technology and learning inputs from other speakers.

Lianly Rompis, Head Of Study Program, Unika De La Salle Manado It was great. We had an amazing crowd during our presentation session. The participants also asked a lot of questions

Rizqi Khoirunnisa, Project Leader/Facilitator, Putera Sampoerna Foundation – SDO

# A marketing campaign to give your brand the exposure it deserves

As an exhibitor at GESS Indonesia, your marketing support starts the moment you secure your stand. Our cohesive and engaging campaign ensures you get face to face with the visitors you want to see. With **94**% of visitors rating the quality of information and marketing before GESS Indonesia as good to excellent, our targeted, cross channel marketing campaign ensure the right, high-quality audience attended.

### **EMAIL CAMPAIGN**

Our email marketing campaign is a hugely effective channel of communication with our audience. We make sure all the emails sent to our global database of more than **35,000** educators are personalised with trackable links to key information about speakers, exhibitors and other show features including registration. Emails are also sent out in multiple languages, reflecting international scope of our content and audience base.

### **EXHIBITOR MARKETING PACK**

Once we receive your booking form, we'll send you an exhibitor marketing pack, outlining the free marketing services on offer. This interactive document allows you to submit content for our-pre show marketing pieces, including the Show Preview and update contact details to put us in touch with your marketing department.

### NEW FOR 2019: HIGHER EDUCATION

A dedicated area on the show floor for educational suppliers, visitors and conference sessions aimed towards TVET, universities, vocational institutions and polytechnics

### **DIRECT MAIL**

Targeted towards key job functions including head teachers, bursars, procurement managers, directors and owners our direct mail ensures GESS reaches the audience that matters. Incorporating our current creative, our direct mail offers recipients concise show content, the chance to interact with that content digitally using QR codes, as well as provide user-generated content.

### **SOCIAL MEDIA**

With **69%** of our audience seeing social media as the most effective way of finding out about show content, regular posts on Facebook, Twitter, Instagram and LinkedIn play a vital role in engaging our visitors. Our social campaign follows the theme of our weekly show news emails, and using #tags allows visitors to stay up to date with the latest GESS news. Our breadth of content and engaging video and image led posts makes sure our content stands out from the crowd.







# Leaders in education for the leading lights in education

The Leaders in Education Club is by invite only, designed to build and develop lasting business relationships and create an exclusive experience for education professionals who have direct purchasing authority or who influence the buying process at their school or institution.

Members receive a personalised show experience and membership, featuring a range of premium services and opportunities to network, discuss and collaborate with other members and exhibitors at the show. The 2018 attendance was our largest to date, welcoming over **417** key decision makers (**379** in 2017).

To nominate your key buyers in the region, please contact: **leaders@gesseducation.com** 



### **Leadership Stream**

Exclusively for our GESS Leaders In Education members, these sessions are aimed at Leaders and decision makers from pre-school, K12 and Higher Education colleges and universities. The Leadership Stream sessions provide solutions to challenges that school leaders and educational institutions face as well as highlight the qualities shared by all good leaders and the skills required to advance in senior positions.

2018 was the first time we hosted a dedicated Leadership Stream with fantastic success, welcoming international and local school leaders to share experience and best practise with our key visitors. Topics in the Leadership Stream included, the implementation of 21st Century technologies, creating effective Learning Environments and the adopting varying leadership styles.





# Don't just take our word for it... here's what our visitors and exhibitors had to say

The start-up market for edtech is expected to boom in the next five to 10 years. Online courses will be a main focal point of growth as students are expected to take more online courses for their specific fields of interest. We're thankful for the opportunity to reach out to potential customers through exhibitions like GESS

# Sony Eko Yanuar, head of operation of the Indonesia EdTech Association (INETA)

As many as 20 schools have already expressed interest in using our application. Our participation here at GESS has yielded positive developments, which is why we are thankful for this platform that enables us to reach out to schools to show what we can offer.

### Febri Raharningrum, Smartbee Community Engagement Manager

I learn a lot and get inspired. I also learn about leadership and how technology in education that I can implement in school.

### Irma Nurul Fatimah Irma, Principal, Lazuardi Al Falah GIS

This is very good because education is changing quicker, quicker & quicker. We're actually having a revolution and change in education at all levels and it's hard for countries that people keep up today unless they're going to events like this. Going on the internet is not the same as feeling, seeing, touching, and seeing how they operate for itself and that way they can get an idea of what the new things are.

### Steven Mc Kee, Exhibitor Labtech International

This event is really good for the region, it attracts a lot of delegates from the Government side as well as the private schools. In the UK pavilion this year we have 15 companies all which produce or deliver service of education. The attendant this year is very good for both side the private and the government side.

### William Prietto Parra, BESA

This event is truly national and international. Our friends who are Sagu-Saku Alumni came all the way from across Indonesia from Sabang to Merauke. Even our friends from Malaysia came for this particular event.

Nurbadriyah M.Pd, Ikatan Guru Indonesia

This year's GESS event was great, especially to attract education segments. It's been going on for two days and there are a lot of people coming from schools, teachers, and principals.

### Nandita Dhea Maharani, Epson Indonesia

As a leader in the school, we need to think about how to improve our school from time to time to meet the society needs. Searching the newest innovation and visiting some developed schools are two things that leaders need to put in their agenda every year. GESS give us solution by providing such wonderful event where there are many things in one place at the same time which we can get to bring them to our school. Thank you GESS, keep serving the education with your best solution.

### Muzakkir Asyari, School Director, Luqman Al **Hakim Integrated School**

GESS Indonesia serves as a multifunctional platform that brings eminent leaders, teachers, technologists, suppliers and other innovative members of the education fraternity to bond, network, learn and share in an immense atmosphere of collaborative camaraderie

### Raj Thaosen, Program Leader, Beacon Academy

I've been a regular visitor to GESS Indonesia since 2016 and each year has given me new knowledge and experience. The event opens opportunities to network, refreshes my mind and expands my skills.

### Febriandrini Kumala, Mathematics Teacher, **SMP Lazuardi Al Falah GIS Depok**

GESS is a place for learning new skills and also

GESS Indonesia was an excellent launch pad for announcing our existence as a company in the market. The visibility we have gained from exhibiting and speaking gave us a good platform for pursuing future business.

#### **EtonX**

GESS Indonesia was a very fruitful and enriching experience for the Reactor team. In addition to extending our thought leadership in the entrepreneurship education space, we also got the chance to collaborate and show best practise with other educators in the region.

#### Reactor

Great exposure to a new market

### The Royal Society, London

Great opportunity to get in touch with potential customers and partners from the education industry.

### Cerdas Digital Nusantara (Squline), PT

GESS enabled us to meet the right people from within the education sector and introduce our products.

### Kelaskita.com

GESS Indonesia is indeed COOL ..... and very inspiring us as visitors, we would love to visit GESS again, so that we can keep up to date information and developments in both education and technology.

Sri Mujryani, Principal, SMPN 210



## **GESS Events**



### Be part of something extraordinary

The choice is yours, join us to showcase your products to our targeted audience of educational professionals and find how GESS can benefit your business globally. Contact us now to reserve your place at this exciting event and take advantage of what will be your most powerful sales platform of 2019.

### For more details contact:

Jonnie Wicks, Event Director Tel: +44 (0)20 8846 2920

Mobile: +44 (0)788 466 4938

Email: jwicks@tarsus.com

Kerstin Koschnicke, Portfolio Director, Tarsus Asia

Email: kkoschnicke@tarsus.co.id







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